

ONLINE BUSINESS articulation:		MassTransfer	Spring 2014	
North Shore Community College AA in Business Administration Transfer				
to Westfield State University BS in Business Management (with Finance concentration)				
Denotes WSU Business major requirement				
<i>Note: To receive the bachelor's degree, a minimum of 30 WSU Business dept. credits must be completed.</i>				
<u>Associate's Degree Requirements:</u>		<u>Westfield State University Business Management Degree with Management Concentration Requirements:</u>		
<i>MassTransfer Block Courses</i>	<i>Credits</i>	<i>Courses</i>		<i>Credits</i>
CMP 101 Composition I	3	ENGL 0101 English Composition I		3
CMP 104-150 Composition II	3	ENGL 0102 English Composition II		3
Advanced Literature Electives (LIT 202-214)	6	General Electives		6
SPE 102 Speech	3	ENGL 0103 Speech		3
ECO 103 Economics I	3	ECON 0101 Principles of Macroeconomics		3
ECO 104 Economics II	3	ECON 0102 Principles of Microeconomics		3
Social Science Elective	3	General Elective		3
Laboratory Science Sequence Elective	4	General Elective		4
Laboratory Science Sequence Elective	4	General Elective		4
MAT 143 Introduction to Statistics	3	MATH 0108 Elementary Statistics		3
<i>MassTransfer Block total</i>	35			
<u>Business and Other Requirements:</u>				
ACC 108 Financial Accounting	3	ACCT 0104 Accounting I		3
ACC 203 Managerial Accounting	3	General Elective		3
Social Science Elective	3	General Elective		3
Mathematics Elective:				
MAT 140 or above, excluding 151 & 152	3	General Elective		3
Liberal Arts Electives	6	General Electives		6
<u>Business Electives:</u>				
BUS 100 Introduction to Business OR				
MKT 101 Marketing I	3	General Elective		3
		ACCT 0105 Accounting II		3
		MGMT 0107 Software Applications in Management		3
		FINC 0207 Financial Management		3
		MGMT 0220 Production & Operations Management		3
MGT 102 Principles of Management	3	MGMT 0221 Business Management		3
		MRKT 0231 Marketing Management		3
BUS 102 Business Law I	3	MGMT 0241 Business Law		3
		MGMT 0250 Quantitative Approach		
		to Business Decisions		3
		MGMT 0308 Organizational Development & Behavior		3
		MGMT 0321 Management Information Systems		3
		MGMT 0325 Business Policy & Strategy		3
		MGMT 0338 International Business		3
		FINC 0312 Investments: Security Analysis		3
		FINC 0318 Advanced Managerial Finance		3
		FINC 0319 Investments: Portfolio Management		3
		FINC 0320/ECON 0300 Money and Banking		3
		FINC/ECON 0305 Intro to Econometric Methods		3
		Finance 300-Level Elective		3
		ENGL 0392 Business & Technical Writing		3
		MATH 0115 Math for Business & Social Sciences		3
		General Electives (4 cr) and/or Gen Ed's (0 to 6 cr)		4 to 6
Associate's degree credit total:	62	WSU credit total		58 to 60
Bachelor's degree credit total minimum:				120
<i>existing agreement renewed October 2014</i>				